



EDINBURGH
BUSINESS
SCHOOL

Edinburgh Business School

Be FutureMade

▶ www.hw.ac.uk



FutureMade is to look to the future, strive for better, aim for higher, make history. A future that mirrors our pioneering roots in 1821, the year we founded the world's first Mechanics Institute. By choosing to study at Heriot-Watt today you will become part of a community working across boundaries and cultures. Collaborating with international business and industry to tackle the global challenges faced by the world we live in. Heriot-Watt undergraduates are highly employable and sought after by the best organisations worldwide.

Be **FutureMade**
▶ hw.ac.uk/Malaysia

**LOOK TO THE FUTURE.
STRIVE FOR BETTER.
AIM FOR HIGHER.
MAKE HISTORY.
BE AMBITIOUS.
BE BOLD.**

WE DEVELOP RESILIENT GRADUATES

Heriot-Watt University is aware of the challenges the youth of today face in terms of maintaining a healthy mindset, managing stress as well as developing meaningful social relationships in a landscape that has also become increasingly digitised. The university is no stranger to pioneering the global educational landscape with world-class programmes enhanced with a unique Positive Education approach.

Youth Transformation Programme (YTP)

Specially created for post-secondary school students, the Youth Transformation Programme has been designed to support every student to realise their full potential.

Students are encouraged to engage in a positive transformation by focusing on developing their emotional intelligence and creativity, understanding their own personalities, strengths and weaknesses, and developing a long-term vision and mission. This is done by setting realistic SMART goals through engaging and interesting activities. Using a proven emotional intelligence framework and engaging activities focusing on expressing positive emotions such as empathy and gratitude, students are taught self-awareness, self-management, social awareness and relationship management.

On completion of the YTP, students will develop a strong sense of self-confidence and an ability to express their emotions in a positive way, and be able to relate comfortably to their peers and better manage their relationship with friends and family, paving the way for a smooth transition to and preparing them for the challenges of University studies.

The YTP is open to students who have achieved a minimum of 5Cs in relevant subjects in SPM, IGCSE or equivalent. The programme objectives are:

- **Develop your own Vision and Mission**
- **Collaborate effectively to accomplish a project**
- **Identify your strengths, passion and potential**
- **Discover your study and career pathway**

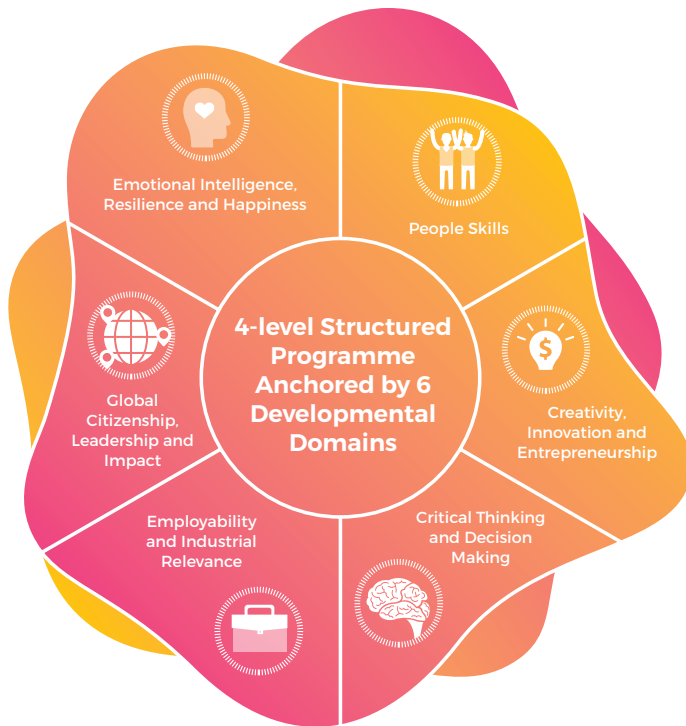
The following are some of the workshops under the YTP:

- **The Successful Mindset**
- **Ace It with Communication**
- **Creativity and Innovation**
- **Team Dynamics**
- **Emotional Intelligence**
- **Rewiring Your Brain**
- **Knowing Me, Myself and I**
- **Career Planning**
- **Project Showcase**

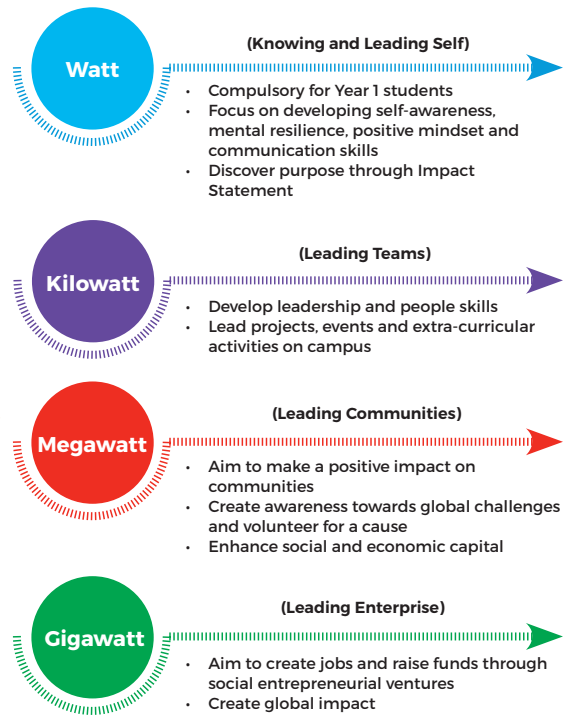


EmPOWER Programme

FEATURES



LEVELS



**Global
Citizenship,
Leadership &
Impact**



**Emotional
Intelligence,
Resilience &
Happiness**



People Skills



**Creativity,
Innovation &
Entrepreneurship**



**Critical
Thinking &
Decision
Making**



**Employability
& Industrial
Relevance**

Watt Knowing & Leading Self	<ul style="list-style-type: none"> Defining impact (Impact Statement) Leadership style awareness 	<ul style="list-style-type: none"> Self-awareness Self-management Active & healthy lifestyle 	<ul style="list-style-type: none"> Effective communication Time management Gratitude 	<ul style="list-style-type: none"> Divergent thinking Facilitating discovery Opportunity finding 	<ul style="list-style-type: none"> Brainology Thinking biases Brain neurology Reframing & positive framing 	<ul style="list-style-type: none"> Preparing CV LinkedIn profile Career planning Career fair Prof. dev. plan
Kilowatt Leading Teams	<ul style="list-style-type: none"> Influencing through impact Awareness of the global challenges 	<ul style="list-style-type: none"> Social awareness Relationship management Return on failure 	<ul style="list-style-type: none"> Effective collaboration 	<ul style="list-style-type: none"> Lean startup Creating products, processes & services 	<ul style="list-style-type: none"> Evaluating claims Analysing inferences 	<ul style="list-style-type: none"> Business etiquette Applying knowledge in industrial contexts
Megawatt Leading Communities	<ul style="list-style-type: none"> Widening impact Resolving ethical challenges 	<ul style="list-style-type: none"> Leading at the happiness project 	<ul style="list-style-type: none"> Negotiation, mediation & persuasion 	<ul style="list-style-type: none"> Financial literacy Appreciating market & customers Raising funds 	<ul style="list-style-type: none"> Weighing decisions Analysing challenges 	<ul style="list-style-type: none"> Global industrial placement (work global)
Gigawatt Leading Enterprise	<ul style="list-style-type: none"> Global impact System thinking 	<ul style="list-style-type: none"> Supporting those under their care emotionally 	<ul style="list-style-type: none"> Lifelong learning 	<ul style="list-style-type: none"> Running an enterprise Blue ocean strategy 	<ul style="list-style-type: none"> Assessing risk 	<ul style="list-style-type: none"> Impacting industrial practice Creating jobs

PROGRAMME STRUCTURE



EMPLOYER TESTIMONIALS



The EmPOWER Programme enables students to be in charge of charting their developmental needs and becoming intentional lifelong learners and will definitely make Heriot-Watt University graduates both highly employable and future-ready.

AINOL YAACOB
HEAD OF COUNTRY,
BP MALAYSIA



The EmPOWER Programme is certainly a great initiative by Heriot-Watt University Malaysia to prepare graduates to be industry-ready. Students will be shaped to think about the greater purpose with focus on soft skills that are fundamental when joining the workforce. Employers are looking for that differentiating factor in today's disruptive business environment. A structured programme such as this will be beneficial to increase students' employability.

**MUHAMMAD AZMI
BIN ZULKIFLI**
ACTING CEO, INVEST KL



I am delighted to see the EmPOWER Programme promoting global citizenship and a comprehensive set of 21st Century skills amongst the students of Heriot-Watt University Malaysia. The Programme will go a long way towards making them not only highly employable but also highly impactful citizens of the world.

SARAH DEVERALL
DIRECTOR MALAYSIA,
BRITISH COUNCIL

STUDENT TESTIMONIALS



BEng (HONS)
MECHANICAL ENGINEERING

MOHAMED SYAFIQ BIN SALLEH

"The EmPOWER Programme made me realise that NO GOAL is worth missing out on! The programme has encouraged me to look inward, understand myself and analyse what is important to me. It has enabled me to understand new perspectives of my surroundings and the world."



BEng (HONS)
CIVIL ENGINEERING

VALENTINA NICSON

"The community service component of this course helped bring our Impact Statement to life. It helped to boost life skills such as leadership, teamwork and communication through how we form our group, propose an event and negotiate and manage conflict among the group members. I personally vouch for the EmPOWER Programme and would highly recommend this course to continuously EmPOWER our Heriot-Watt community."



BSc (HONS)
ACTUARIAL SCIENCE

**ARISSA NOORDINA BAHARI
BT MOHD AMIR SHAHRIL BAHARI**

"The EmPOWER Programme, specifically the module on Impact Statement, had the students reflect on the past, the present and the future. In the present module, students had to come up with our *ikigai*, a Japanese concept for our reason for being. *Ikigai* is the intersection between what you love, what you are good at, what you get paid for and what the world needs. Leave one out and life becomes unfulfilled."

STUDY AND SEE THE WORLD

At Heriot-Watt, you have the opportunity to enjoy a truly international experience. We are one of the world's top universities for international student mix and you have the chance to become a global student by taking part in an Inter-Campus Transfer to our Scottish or Dubai campuses.



Campus transfers are guaranteed

as long as your programme is available at the campus you are transferring to and you meet progression requirements

20%

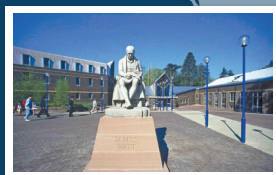
Tuition fee waiver
off Dubai or UK
tuition fees when you transfer



Study for as little as one semester
at one of our global campuses



Study at our global campuses
until completion



Edinburgh, Orkney &
the Scottish Borders, Scotland, UK



Dubai, UAE



Putrajaya, MALAYSIA

About Our Programmes

MA (HONS) ACCOUNTING AND BUSINESS FINANCE

KPT/JPS (N/344/6/0452)(FA7011) 03/21

Intake: January, September

Our Accounting and Business Finance programme is a specialist degree, particularly suited to those seeking entry into the accounting profession, financial services or financial management. The value of such studies is also recognised by professional accountancy bodies which offer examination exemptions.

The programme has been accredited by the Institute of Chartered Accountants in England and Wales (ICAEW), Association of Chartered Certified Accountants (ACCA), Chartered Institute of Management Accountants (CIMA) and Certified Practising Accountants (CPA) Australia. Graduates are eligible to apply for exemptions from the following professional bodies:

- ACCA: up to 9 papers*
- ICAEW: up to 8 papers*
- CIMA: up to 8 papers*
- CPA Australia: Foundation exams*

* subject to results obtained by students; students must join the programme at Heriot-Watt University Malaysia from Year 1.

This programme is accredited by the Malaysian Qualifications Agency (MQA).

ACCA ACCELERATE PROGRAMME

This programme is also among the few selected in the region by ACCA to run the ACCA Accelerate programme, allowing students to take the remaining four papers with ACCA from their second year onwards to give them an early head-start to a career in accounting and finance.

YEAR 1

- Business Accounting and Assurance
- Finance and Financial Statistics
- Financial Reporting
- Management Accounting in Organisations
- Choose 4 optional courses

Optional courses available in Year 1 include Management in a Global Context, Commercial Law, Business Entities and Organisational Behaviour.

YEAR 2

- Management Accounting Techniques and Decisions
- Business Research Methods
- Contemporary Issues in Financial Accounting
- Choose 2 optional courses
- Choose 5 optional courses

Optional courses available in Year 2 include Financial Markets Theory, Auditing and Assurance, Corporate Financial Theory, Strategic Management and Taxation in Malaysia. Elective courses are also taken.

YEAR 3

- Choose 6 optional courses across both semesters
- Accounting and Finance Dissertation

Optional courses available in Year 3 include Managerial Accounting: Decision Making, Case Studies in Financial Management, Agency Theory and Corporate Governance, Contemporary Issues in Finance, Corporate Reporting and International Accounting.



ICAEW

Think Ahead

ACCA

CIMA

Chartered Institute of Management Accountants

CPA
AUSTRALIA



BBA (HONS) BACHELOR OF BUSINESS ADMINISTRATION

KPT/JPS (R/345/6/0564) (FA4166) 05/24

Intake: January, September

The Bachelor of Business Administration (Hons) degree, known as BBA (Hons), aims to develop students' understanding of the area of business administration and management, and develop practical skills appropriate for careers in this area.

Theory and practice are given equal emphasis to provide a holistic understanding of the role of business administration as well as knowledge of and skills associated with business start-up, growth and innovation. You will develop valuable communication, problem solving and teamwork skills.

This programme is accredited by the Malaysian Qualifications Agency (MQA). In accordance with our normal practice, our professionally orientated programmes are designed to meet the educational requirements for membership of relevant professional institutions. In addition to recognition within Malaysia, we seek accreditation by the relevant UK or international professional bodies in accordance with their standard procedures.

YEAR 1

- Operations Management
- Choose 7 optional or elective courses

YEAR 2

- Business Research Methods
- Strategic Management
- Choose 6 optional or elective courses

YEAR 3

- International Business
- Choose 5 optional or elective courses

ACROSS BOTH SEMESTERS

- Dissertation

Optional courses are available from a wide range of business subjects such as Marketing, Human Resource Management, Management, Law and Entrepreneurship. Elective courses are also available.

MA (HONS) BUSINESS AND FINANCE

KPT/JPS (N/340/6/0490)(FA4165) 11/19

Intake: September

Business management and finance professionals work with executive and management teams to provide expert advice on the impacts and deployment of resources and processes throughout an organisation.

At Heriot-Watt, you will learn how to apply business management and finance knowledge and skills to a range of different managerial, business and problem-solving situations, management decisions, compliance issues and governance.

This undergraduate MA Honours degree explores the interface between business and finance, in particular the management and business implications of financial decision making. It is a specialist joint degree with equal emphasis given to the subject areas of business and finance. The degree is particularly suited to students who wish to gain a firm grounding in business and management, but with an insight into the finance and financial operations of businesses and organisations.

Key topics covered include accounting, business policy, corporate finance, economics, management and marketing.

This programme is accredited by the Malaysian Qualifications Agency (MQA). In accordance with our normal practice, our professionally orientated programmes are designed to meet the educational requirements for membership of relevant professional institutions. In addition to recognition within Malaysia, we seek accreditation by the relevant UK or international professional bodies in accordance with their standard procedures.

YEAR 1

- Financial Markets Theory
- Quantitative Methods 1
- Corporate Financial Theory
- Organisational Behaviour
- Choose 4 elective courses

Elective courses available in Year 1 include Human Resource Management, Fundamentals of Marketing, Statistical Techniques, Marketing Perspectives and Commercial Law.

YEAR 2

- International Bond and Currency Markets
- Mergers and Acquisitions
- Financial Derivatives
- Managing Corporate Value
- Strategic Management
- Choose 3 optional courses

Optional courses available in Year 2 include Innovation Management, Business Research Methods, Consumer Behaviour, Marketing Communications, Critical Approaches to Management, Resourcing and Talent Management, and Business Venturing.

YEAR 3

- 2 approved Business Management options
- 2 approved Finance options
- Choose 2 optional courses

ACROSS BOTH SEMESTERS

- Accounting and Finance Dissertation

Approved Business Management options include International Business, International Entrepreneurship, Retail Marketing, The Contemporary Workforce, Changing Trends in Employment, Marketing and Management in SMEs, and Marketing Sustainability.

Approved Finance options include Agency Theory and Corporate Governance, and Contemporary Issues in Finance.

MA (HONS) INTERNATIONAL BUSINESS MANAGEMENT

KPT/JPS (N/340/6/0657) (FA7425) 03/21

Intake: January, September

As the modern business world becomes increasingly complex, understanding the fundamental way in which businesses and organisations operate – how they develop their strategies and make key decisions – is vital.

Our International Business Management programmes help you to examine businesses and organisations; understand their structures and workings, people and decision making processes; and then relate the theory to actual business situations to prepare yourself for the real world.

You will develop valuable communication, problem solving and teamwork skills. Our programmes also offer relevant hands-on experience.

All International Business Management degrees provide a strong grounding in the principles of modern business management and also introduce the more functional areas of business and management.

International Business Management students choose from a range of business-oriented courses, which allow students to tailor their degree to meet their career needs and aspirations.

This programme is accredited by the Malaysian Qualifications Agency (MQA). In accordance with our normal practice, our professionally orientated programmes are designed to meet the educational requirements for membership of relevant professional institutions. In addition to recognition within Malaysia, we seek accreditation by the relevant UK or international professional bodies in accordance with their standard procedures.

YEAR 1

- Fundamentals of Marketing
- Human Resource Management
- Commercial Law
- Intercultural Issues in Business and Management
- Operations Management
- Management Theories in Practice
- Choose 2 optional courses

Optional courses available in Year 1 include Organisational Behaviour, Enterprise: Concepts and Issues, and Marketing Perspectives.

YEAR 2

- Business Research Methods
- Strategic Management
- Business Analysis and Consulting
- Choose 5 optional or elective courses

Optional courses available in Year 2 include Business Venturing, Innovation Management, Resourcing and Talent Management, Consumer Behaviour, Marketing Communications and Critical Approaches to Management.

YEAR 3

- International Business
- Global Trends and Ethics
- Choose 4 optional or elective courses

ACROSS BOTH SEMESTERS

- Management Dissertation

Optional courses available in Year 3 include International Entrepreneurship, The Contemporary Workforce, Retail Marketing, Marketing Sustainability, Changing Trends in Employment, and Marketing and Management in SMEs.

MA (HONS) INTERNATIONAL BUSINESS MANAGEMENT WITH ENTERPRISE

KPT/JPS (N/345/6/0702) (FA5012) 04/20

Intake: January, September

Our International Business Management programmes help you to examine businesses and organisations; understand their structures and workings, people and decision making processes; and then relate the theory to actual business situations to prepare yourself for the real world. You will develop valuable communication, problem solving and teamwork skills. Our programmes also offer relevant hands-on experience.

International Business Management with Enterprise students take a range of specialist Enterprise courses such as Innovation Management, Business Venturing and High Growth Companies. This specialisation allows students to tailor their degree to meet their career needs and aspirations.

This degree equips students for employment in the business support sector and for enterprising careers in self-employment, business ownership or as entrepreneurial employees in existing firms. Enterprise skills are important for innovative start-ups and also to bring local, national and global competitiveness to existing organisations.

This programme is accredited by the Malaysian Qualifications Agency (MQA). In accordance with our normal practice, our professionally orientated programmes are designed to meet the educational requirements for membership of relevant professional institutions. In addition to recognition within Malaysia, we seek accreditation by the relevant UK or international professional bodies in accordance with their standard procedures.

YEAR 1

- Fundamentals of Marketing
- Human Resource Management
- Commercial Law
- Intercultural Issues in Business and Management
- Operations Management
- Enterprise Concepts and Issues
- Management Theories in Practice
- Choose 1 optional course

Optional courses available in Year 1 include Organisational Behaviour and Marketing Perspectives.

YEAR 2

- Business Research Methods
- Innovation Management
- Strategic Management
- Business Venturing
- Business Analysis and Consulting
- Choose 3 optional or elective courses.

Optional courses available in Year 2 include Consumer Behaviour, Employment Law, Resourcing and Talent Management, Critical Approaches to Management and Marketing Communications. Elective courses are also available.

YEAR 3

- International Business
- 2 approved Enterprise options
- Global Trends and Ethics
- Choose 2 optional courses

ACROSS BOTH SEMESTERS

- Management Dissertation

Optional courses available in Year 3 include Retail Marketing, Marketing Sustainability, The Contemporary Workforce, International Entrepreneurship, Marketing and Management in SMEs, and Changing Trends in Employment.

MA (HONS) INTERNATIONAL BUSINESS MANAGEMENT WITH HUMAN RESOURCE MANAGEMENT

KPT/JPS (N/345/6/0701) (FA5013) 04/20

Intake: January, September

Our International Business Management programmes help you to examine businesses and organisations; understand their structures and workings, people and decision making processes; and then relate the theory to actual business situations to prepare yourself for the real world. You will develop valuable communication, problem solving and teamwork skills. Our programmes also offer relevant hands-on experience.

International Business Management with Human Resource Management students take a range of specialist HRM courses such as Human Resource Management, Employment Law and Critical Approaches to Management. This specialisation allows students to tailor their degree to meet their career needs and aspirations.

International Business Management degrees provide a very wide range of employment options, and our graduates have an excellent reputation with employers. Successful careers pursued by our management graduates include HR manager, marketing executive, operations manager and management consultant.

In accordance with our normal practice, our professionally orientated programmes are designed to meet the educational requirements for membership of relevant professional institutions. In addition to recognition within Malaysia, we seek accreditation by the relevant UK or international professional bodies in accordance with their standard procedures.

YEAR 1

- Fundamentals of Marketing
- Human Resource Management
- Intercultural Issues in Business and Management
- Management Theories in Practice
- Operations Management
- Organisational Behaviour
- Commercial Law
- Choose 1 optional course

Optional courses available in Year 1 include Marketing Perspectives, and Enterprise Concepts and Issues.

YEAR 2

- Business Analysis and Consulting
- Business Research Methods
- Resourcing and Talent Management
- Strategic Management
- Critical Approaches to Management
- Choose 3 optional or elective courses

Optional courses available in Year 2 include Business Venturing, Employment Law, Innovation Management, Consumer Behaviour and Marketing Communications. Elective courses are also available.

YEAR 3

- Global Trends and Ethics
- International Business
- 2 approved Human Resource Management options
- Choose 2 optional courses

ACROSS BOTH SEMESTERS

- Management Dissertation

Optional courses available in Year 3 include The Contemporary Workforce, Retail Marketing, Marketing Sustainability, International Entrepreneurship, Marketing and Management in SMEs, and Changing Trends in Employment.

MA (HONS) INTERNATIONAL BUSINESS MANAGEMENT WITH MARKETING

KPT/JPS (R/340/7/0351) (FA5014) 10/23

Intake: January, September

Our International Business Management programmes help you to examine businesses and organisations; understand their structures and workings, people and decision making processes; and then relate the theory to actual business situations to prepare yourself for the real world. You will develop valuable communication, problem solving and teamwork skills. Our programmes also offer relevant hands-on experience.

International Business Management with Marketing students take a range of specialist Marketing courses such as Consumer Behaviour, Marketing Communications, Digital Marketing, Retail Marketing and Marketing Sustainability. This specialisation allows students to tailor their degree to meet their career needs and aspirations.

International Business Management degrees provide a very wide range of employment options, and our graduates have an excellent reputation with employers. Successful careers pursued by our management graduates include marketing executive, operations manager, management consultant, stockbroker and financial consultant.

This programme is accredited by the Malaysian Qualifications Agency (MQA). In accordance with our normal practice our professionally orientated programmes are designed to meet the educational requirements for membership of relevant professional institutions. In addition to recognition within Malaysia, we seek accreditation by the relevant UK or international professional bodies in accordance with their standard procedures.

MA (HONS) INTERNATIONAL BUSINESS MANAGEMENT WITH YEAR ABROAD

KPT/JPS (N/345/6/0909) (FA7424) 03/21

Intake: September

All International Business Management degrees provide a strong grounding in the principles of modern business management and also introduce the more functional areas of business and management.

International Business Management students do a mandatory second year abroad at another university where they gain international experience and international input in terms of the curriculum that they learn. Our partner universities in Australia are:

- University of Sydney
- La Trobe University
- RMIT University
- University of South Australia
- University of Western Australia

International Business Management degrees provide a vast array of career opportunities within international organisations, especially those that are establishing branches in foreign countries that need capable managers. Successful careers include international marketing manager, international operations manager, business development manager, international banking manager, international trade manager and many more.

This programme is accredited by the Malaysian Qualifications Agency (MQA). In accordance with our normal practice, our professionally orientated programmes are designed to meet the educational requirements for membership of relevant professional institutions. In addition to recognition within Malaysia, we seek accreditation by the relevant UK or international professional bodies in accordance with their standard procedures.

YEAR 1

- Intercultural Issues in Business and Management
- Human Resource Management
- Commercial Law
- Operations Management
- Management Theories in Practice
- Marketing Perspectives
- Choose 1 optional course

Optional courses available in Year 1 include Organisational Behaviour, Enterprise Concepts and Issues.

YEAR 2

- Business Analysis and Consulting
- Business Research Methods
- Consumer Behaviour
- Strategic Management
- Marketing Communications
- Choose 3 optional or elective courses

Optional courses available in Year 2 include Business Venturing, Employment Law, Innovation Management, Resourcing and Talent Management, and Critical Approaches to Management. Elective courses are also available.

YEAR 3

- Global Trends and Ethics
- International Business
- 2 approved Marketing options
- Choose 2 optional courses

ACROSS BOTH SEMESTERS

- Management Dissertation

Optional courses available in Year 3 include The Contemporary Workforce, Changing Trends in Employment, International Entrepreneurship, Retail Marketing, Marketing Sustainability, and Marketing and Management in SMEs.

YEAR 1

- Human Resource Management
- Intercultural Issues in Business and Management
- Fundamentals of Marketing
- Management Theories in Practice
- Commercial Law
- Operations Management
- Choose 2 optional courses

Optional courses available in Year 1 include Organisational Behaviour, Enterprise Concepts and Issues, and Marketing Perspectives.

YEAR 2

Students undertake Year 2 abroad at one of our partners in Australia.

YEAR 3

- Global Trends and Ethics
- International Business
- Management Dissertation 1
- Management Dissertation 2
- Choose 4 optional courses

Optional courses available in Year 3 include International Entrepreneurship, The Contemporary Workforce, Retail Marketing, Marketing Sustainability and Changing Trends in Employment.

FutureMade in
Business

Zin Hnin Su Aung's Story

“I enjoyed the coursework at Heriot-Watt, which places emphasis on presentation and pitching skills. I was given the opportunity to gain valuable experience in a workplace setting with real-life situations designed to prepare me for my future workplace. In addition, I studied International Business Management with Marketing, which has increased my opportunities to work anywhere in the world.”

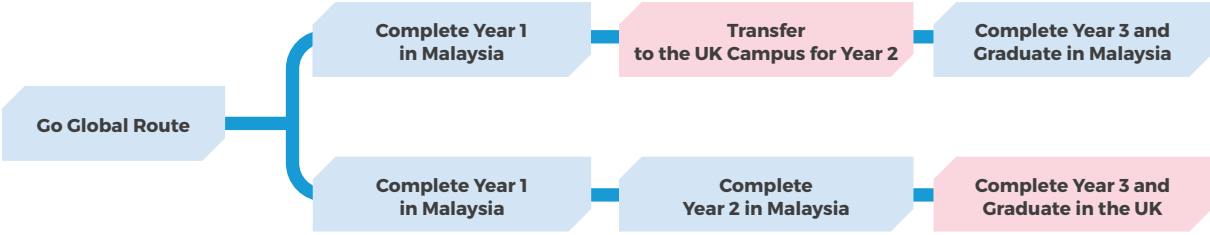
Zin Hnin Su Aung

International Business Management
with Marketing graduate and former
Foundation in Business student



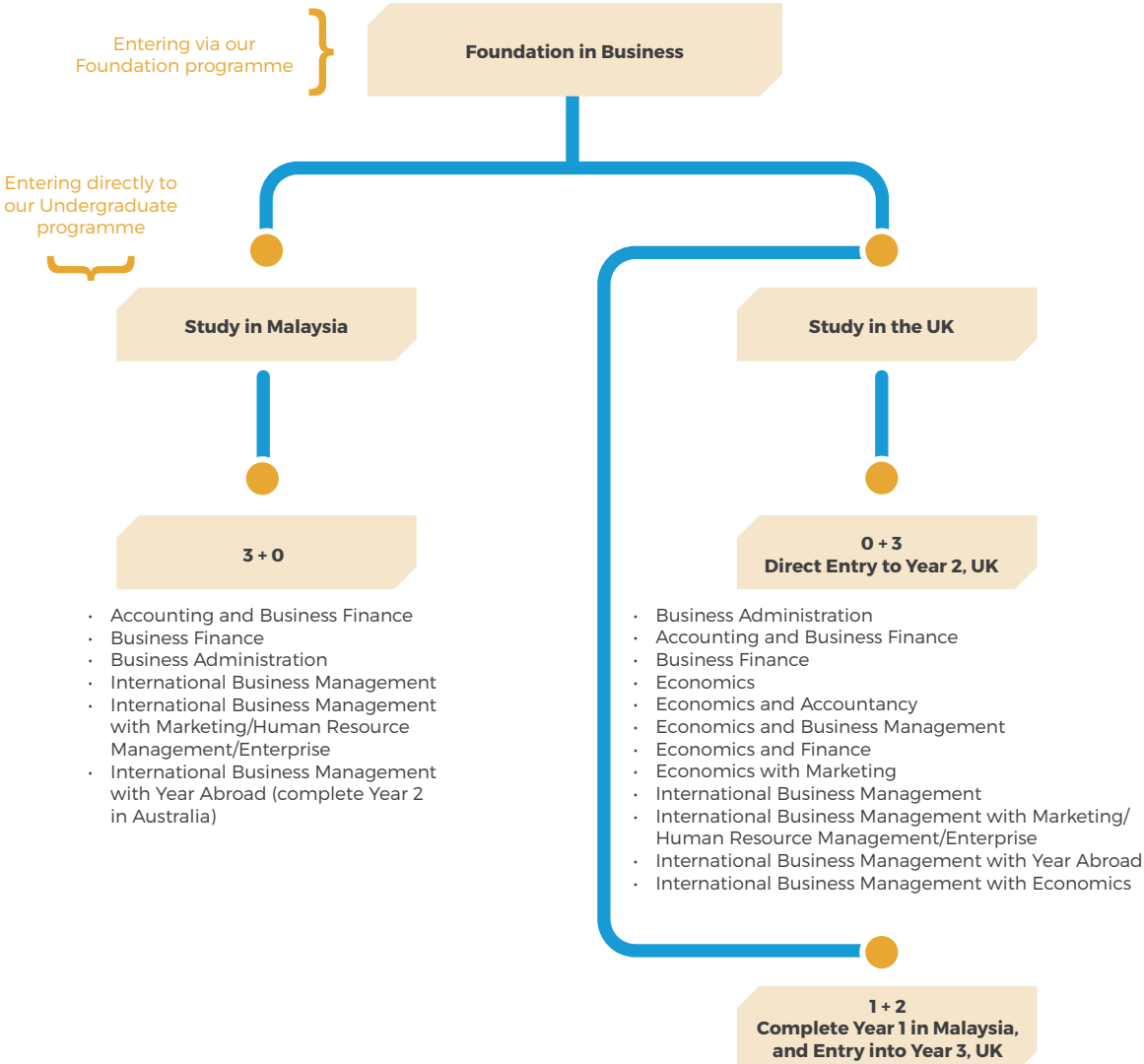
Your Study Pathway

Choose the Go Global Route



* Only possible for programmes available in both Malaysia and UK campuses

Or Choose to Study in Malaysia or Transfer Directly to the UK



Malaysia and UK Equivalency	
Malaysia Foundation Programme	Year 1, UK
Year 1, Malaysia Campus	Year 2, UK
Year 2, Malaysia Campus	Year 3, UK
Year 3, Malaysia Campus	Year 4, UK

Entry to the UK campus is contingent upon agreed progression rules and entry requirements that are set by the UK campus. Please check with the Registry when you are making plans to do your transfer.

Summary of Entry Requirements

Foundation Intakes: April, July and September

FOUNDATION PROGRAMME				
Programme Name	Qualification		Subject Requirement	
	SPM/IGCSE	SMA 3 (Indo)		
Foundation in Science	5Cs	6.0	English, Mathematics, Additional Mathematics, Physics and Chemistry	Progression to your chosen undergraduate programme may require pre-requisite subjects with specific grades at the SPM/IGCSE/Equivalent levels in addition to your Foundation results.
Foundation in Business	5Cs	6.0	English and Mathematics and other relevant subjects	
Foundation in Business (Actuarial Science Route)	5Cs	6.0	English, Mathematics, Additional Mathematics and other relevant subjects	
Foundation in Business (Psychology Route)	5Cs	6.0	English, Science, Mathematics and other relevant subjects	

UNDERGRADUATE PROGRAMMES								
Programme Name	Qualification							Pre-requisite Subjects
	STPM/A-Level	IB Diploma	SMA 3	UEC	WACE/SACE	*CPU	FiS/FiB	
MA (Hon) Business and Finance	CCC	25 points	7.5	2A 3B	ATAR 70	70%	CCCC	Minimum B in Mathematics at SPM/IGCSE or equivalent
MA (Hon) Accounting and Business Finance	CCC	25 points	7.5	2A 3B	ATAR 70	70%	CCCC	SPTM: Minimum of 2Cs+ and 1C in related subjects. Minimum B in Mathematics at SPM/IGCSE or equivalent. Special English requirements may apply.
BBA (Hons) Bachelor of Business Administration MA (Hons) International Business Management MA (Hons) International Business Management with Enterprise MA (Hons) International Business Management with Human Resource Management MA (Hons) International Business Management with Marketing MA (Hons) International Business Management with Year Abroad	CCC	25 points	7.5	2A 3B	ATAR 70	70%	CCCC	Minimum pass in Mathematics at SPM/IGCSE or equivalent.

* CPU: based on six best relevant subjects including English (average score)

ENGLISH LANGUAGE REQUIREMENTS

The following are the English language requirements for entry into our programmes.

ENGLISH REQUIREMENTS			
Qualification	Foundation	UG	UG - Actuarial
IELTS	5.5	6	6.5
Cambridge	FCE Grade C	FCE Grade B	FCE Grade A
Pearson PTE Academic	51	57	60
MUET	-	Band 4	Band 5
SPM	C	B+	A
1119 GCE-O	C	B	A
GCSE/IGCSE	C	B	A
UEC	B4	B3	A2
TOEFL IBT	70	80	90

In order to study effectively at Heriot-Watt, you need excellent English language skills. For those who need assistance and do not meet the English entry requirements above, Heriot-Watt University Malaysia provides a Pre-Sessional English Programme (PSEP). Find out more about our PSEP on our website: hw.edu.my/english

If your country's qualification is not listed, or you have any questions, contact our Recruitment and Administrations Office: MYadmissions@hw.ac.uk

HOW TO APPLY



Heriot-Watt
University
Malaysia accepts
applications all
year round.

APPLY ONLINE

You can apply online for our programmes at bit.ly/HWUMApply. You must create an account to use the online application form. You don't have to complete the application in one session; you can save the information you have already entered and return to complete it at a later date. There is a help facility on each page of the online form.

SUPPORTING DOCUMENTS

Please remember to upload supporting documents so that we can make a decision on your application. This includes proof of English language proficiency and original or certified copies of academic transcripts.

Please refer to the supplemental item checklist on the Online Application form:
▶ <http://bit.ly/hwumaccount>

See website for details of fees:
▶ www.hw.edu.my/fees

RESPONSE TO YOUR APPLICATION

All applications will be carefully considered by our admissions team and one of the following three responses will be given:

Unconditional Offer: meaning that you have been accepted to the academic programme. You must accept the offer within two weeks of receipt.

Conditional Offer: meaning that you will be required to submit additional supporting documents or achieve further qualifications prior to acceptance to the programme.

Rejection: meaning that your application regretfully could not be accepted at this time.

We will reply to you by e-mail. Please ensure that you provide us with the correct e-mail address.

Scan to
Navigate to
Our Location



Payment Reference

Name of Student
Mobile Number

Payable To

Heriot-Watt University Malaysia
SDN BHD

Account Number

5140-1102-2817

Bank Name

Malayan Banking Berhad (Maybank)

Bank Address

Floor 8, Menara Maybank,
100 Jalan Tun Perak,
50050 Kuala Lumpur,
Malaysia

Swift Code

MBBEMYKL

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